



December 12, 2005

Kevin Sweeney  
Kevin Sweeney Speakers  
100 Clear Lake Court  
Southlake, TX 76902

Dear Kevin:

Thank you for your captivating speech last week at the IBM Networking Services Sales Engagement Team education session. Your approach to handling the pressure we all constantly face is unique and compelling.

We surveyed participants at the session and your segment received 4 responses of fair, 8 good, 18 very good, and 31 excellent. Said another way, 80% of the attendees rated your speech as very good or excellent, which is a very high rating. In addition, write in comments stated "Kevin was excellent" and indicated that other groups in IBM could benefit from your message.

I also appreciate the fact that you took the time to understand the unique characteristics of our business and effectively melded those characteristics into your speech so that it would have maximum meaning to our people.

We have had multiple attendees give us feedback that this was one of the best conferences we have had in Networking Services. Your efforts certainly contributed to this success.

Sincerely,

A handwritten signature in blue ink that reads "Spencer Anderson". The signature is fluid and cursive.

Spencer Anderson